

REALISTIC The “Do-ers”

People who have athletic or mechanical abilities, prefer to work with objects, machines, tools, plants, animals or to be outdoors.

Mechanics
Carpenters
Radiologic Technologists
Corrections/Police Officers

Engineers*
Woodworkers
Drafters
Electricians



INVESTIGATIVE The “Thinkers”

People who like to observe, learn, investigate, analyze, evaluate or solve problems.

Physicians
Medical Lab Technologists
Computer Programmers
Management Consultants

Psychologists
Software Engineers
Engineers*
College Professors

CONVENTIONAL The “Organizers”

People who like to work with data, have clerical or numerical ability, carry out tasks in detail or follow-through on others' instructions.

Accountants
Bookkeepers
Data Processors
Paralegals

Actuaries
Computer Operators
Medical Records Technicians
Insurance Adjusters/



*Taken from SDS, Holland,
You and Your Career*



ARTISTIC The “Creators”

People who have artistic, innovating or intuitional abilities and like to work in unstructured settings using their imagination and creativity.

Advertising Executives
Architects
Copywriters
Landscape Architects
Museum Curators
Graphic Designers
Technical Writers

Journalists
Dancers
Actors/Actresses
Attorneys
Librarians
Writers/Editors
Translators



ENTERPRISING The “Persuaders”

People who like to work with people, influencing, persuading, performing, leading or managing for organizational goals or economic gain.

Real Estate Agents
Travel Agents
Financial Planners
Managers/CEOs*

Politicians
Food Service Managers
Sales Representatives
Bartenders
Stockbrokers

SOCIAL The “Helpers”

People who like to work with people to enlighten, help, train or cure them, or are skilled with words.

Counselors*
Ministers/Chaplains
Social Workers
Speech Pathologists
Human Resources

Teachers
Dieticians
Trainers
Nurses